Orhan Memis

Bachelor Professional in Media (CCI)

Hamburg-based Sales, Operations & Media Professional with 15+ years experience.

Hamburg, Germany
Sales • Operations • Digital • Print

Experience

Nilfisk Center Kocer, Hamburg
Sales Consultant / Site Operations
Feb 2017 – Jul 2024

- Managed consultative B2B sales, new and existing customer accounts, needs analysis, quotations and order processing.
- Took over organizational responsibility for the Hamburg site, coordinating service, spare parts, purchasing, inventory and day-to-day operations.
- Revitalized and further developed the Hamburg location, strengthening its regional market presence and improving sales, service and administrative processes.
- Expanded the role with digital initiatives including website, online shop, Google Business, internal process digitization and IT support.

Kauffeldt & Co print + media solutions, Ahrensburg
Digital Print & Production Coordinator
Dec 2012 – Jul 2015

- Coordinated digital print production, planning, quality control, finishing and shipping within an offset printing company with a dedicated digital print department.
- Managed personalized and variable-data print jobs, including confidential payroll and salary statements requiring careful handling of sensitive data.
- Ensured reliable, deadline-driven workflows across multiple production stages and supported process improvements in daily operations.

Aktuell Copy & Print GmbH, Hamburg
Media Designer – Digital & Print / Operating
Aug 2009 – Dec 2012

- Created and prepared print-ready artwork using Adobe Photoshop, Illustrator and InDesign, combining design, technical production and direct customer consulting.
- Worked across the full production chain: digital and large-format printing, signage, textile and promotional products, bookbinding and finishing.
- Delivered projects ranging from single copies and custom-made items to larger production runs and event-related visual communication.

Education

Professional Development
SAP S/4HANA Foundation • Digital Sales • Key Account Management • BI & Power BI • Agile IT Project Management & Scrum Master
2025

Media Specialist / Bachelor Professional in Media (CCI)
Advanced vocational qualification in media management and production
2023/2024

AEVO / Trainer Aptitude Certificate
Chamber of Commerce and Industry (IHK), Hamburg
2016

Media Designer – Digital & Print
Vocational training, Aktuell Copy & Print GmbH, Hamburg
2006 – 2009